

# Reference Letter Including Quantitative Performance Results

[Date]

[Recipient Name]  
[Recipient Title/Position]  
[Company/Organization Name]  
[Company Address]  
[City, State, ZIP Code]

Dear [Recipient Name],

I am pleased to write this reference letter for [Candidate's Name], who worked with me at [Company/Organization Name] as a [Candidate's Position] from [Start Date] to [End Date]. During this time, [he/she/they] consistently demonstrated exceptional professionalism, strong work ethic, and a commitment to excellence.

One of [Candidate's Name]'s most impressive qualities is [his/her/their] ability to deliver outstanding results backed by measurable achievements. For instance, during [his/her/their] tenure:

- [He/She/They] led a team that increased departmental sales by **35%** within one fiscal year, exceeding the company target by 15%.
- [Candidate's Name] implemented a new workflow process that improved project completion rates, reducing average project duration by **20%** and saving approximately **100 hours** per quarter for the team.
- [He/She/They] achieved a quarterly customer satisfaction score of **92%**, up from the previous average of 84%.
- [He/She/They] contributed directly to the launch of [Project/Initiative Name], resulting in a **50% increase** in user engagement within the first three months.

Beyond these quantitative results, [Candidate's Name] is known for [his/her/their] strong leadership, collaborative spirit, and attention to detail. [He/She/They] is proactive in identifying challenges, devising innovative solutions, and ensuring effective implementation across the board.

I am confident that [Candidate's Name] will bring the same level of dedication and measurable success to any role [he/she/they] undertakes. Please feel free to contact me at [Your Phone Number] or [Your Email Address] should you need more information or specific examples of [Candidate's Name]'s performance.

Sincerely,  
[Your Name]  
[Your Title/Position]  
[Company/Organization Name]